

MARKET MEMO

West Coast–Australia/New Zealand service update

Australasia and the South Pacific. We've got it down!

Our Down Under delivery systems

Hamburg Süd has been servicing Australasia from the West Coast for over fifty years. We're one of the most experienced carriers Down Under, and we offer a level of service excellence to match.

- Two strings give you an optimal range of load/discharge port and intermodal options via the Pacific North/South West
- With our combination of fixed day weekly and fortnightly services, shippers over Oakland and Long Beach get three sailings every two weeks to choose from
- Our reliability is first class, winning an Australian Shipping Award for schedule integrity
- Our service network Down Under is also second to none. With our own local offices in all mainland Australian states and major New Zealand provinces on both islands, we're perfectly placed to deliver unbeatable landside know-how

Masters of the Pacific

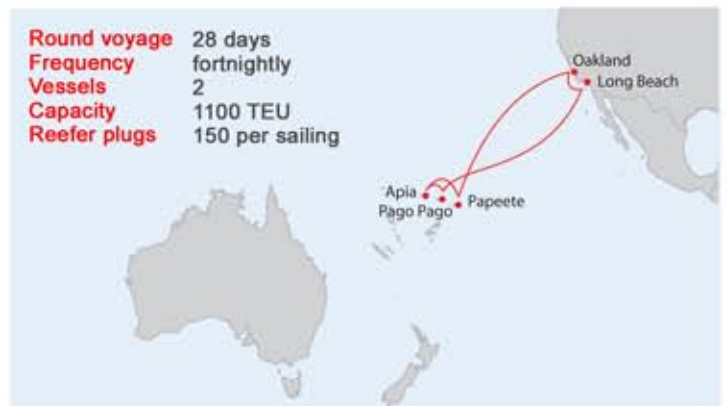
Hamburg Süd has been sailing the South Seas since the mid-sixties. And now, with our closed-loop service to Tahiti and the Samoas we offer the trade's most comprehensive Pacific Islands service package.

- A fast, fortnightly service which is tried and trusted
- A dedicated system with strong on-the-ground service back-up
- Our reliable, inter-islands relay services to Tonga, the Cook Islands and Fiji give you even more delivery options

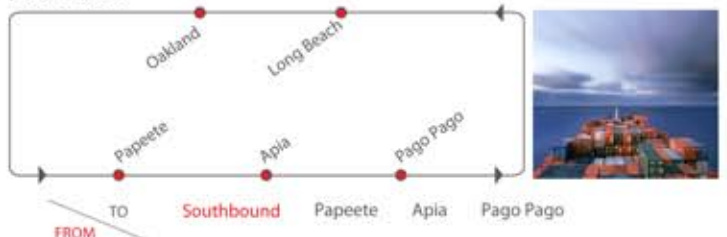


South Seas string

Round voyage 28 days
Frequency fortnightly
Vessels 2
Capacity 1100 TEU
Reefer plugs 150 per sailing



Port rotation

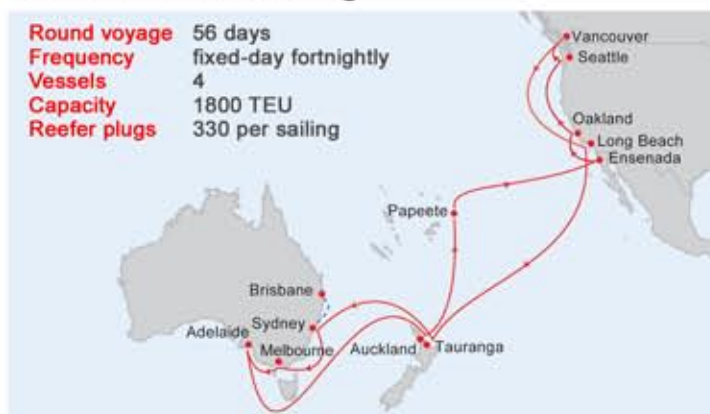


FROM	TO	Southbound	Papeete	Apia	Pago Pago
Long Beach		11	14	15	
Oakland		9	12	13	



Pacific North West string

Round voyage 56 days
Frequency fixed-day fortnightly
Vessels 4
Capacity 1800 TEU
Reefer plugs 330 per sailing



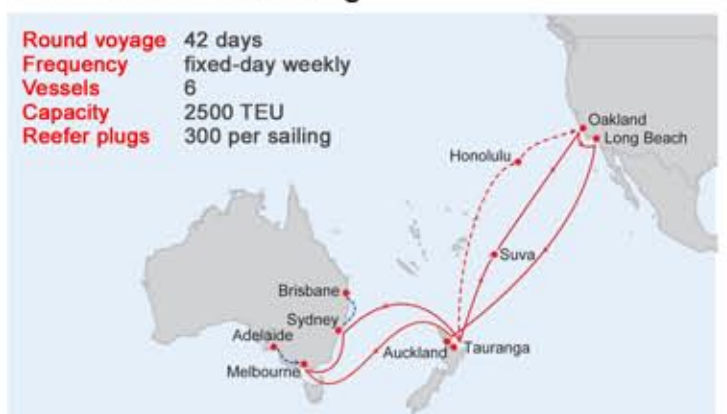
Port rotation



FROM	TO	Transit Times	Tauranga	Sydney	Melbourne	Adelaide
Oakland	Tue		Fri 24	Tue 28	Thu 30	Sun 33
Seattle	Fri		21	25	27	30
Vancouver	Sun		19	23	25	28
Long Beach	Thu		15	19	21	24

Pacific South West string

Round voyage 42 days
Frequency fixed-day weekly
Vessels 6
Capacity 2500 TEU
Reefer plugs 300 per sailing



Port rotation



FROM	TO	Transit Times	Auckland	Melbourne	Sydney
Oakland	Thu		Sat 16	Wed 20	Sat 23
Long Beach	Sun		13	17	20



Over to you.

United States	Export Customer Service	Import Customer Service	Canada
Seattle	1-888-463-2695	1-888-930-7447	Vancouver 1-604-640-7400
Philadelphia	1-888-920-7447	1-888-930-7447	Toronto 1-905-629-5900
Jacksonville	1-888-228-3270	1-888-228-3270	Montreal 1-514-286-4646
San Francisco	1-800-833-6638	1-800-833-6638	

For more about cargo cut-offs, sailing schedules and bookings, visit our website www.hamburgsud.com

No matter what.

HAMBURG SÜD